



## Internship Proposal: MIG6 new business opportunities

### Background

irex Consulting is a straightforward business engineering consultancy specialized in the energy & utility sectors. We are experts in tackling operational business challenges across the entire value chain – production, sourcing & trading, grids, and supply.

### Assignment

#### Context

In the Belgian energy sector, the MIG (aka UMIG, Utility Market Implementation Guide) is a reference manual which contains a description of the processes and information sharing between market actors. As the market moves from the existing MIG4 to MIG6, a number of new business opportunities are materializing. The objective of this internship is to highlight opportunities for a Belgian energy supplier and study the strategy followed by different market players. This requires strategic analysis to define and assess new business opportunities with the introduction of MIG6 (commercial offers & products, data analysis for changes across the value chain, ...).

#### Approach

1. Literature review: build up knowledge by reading MIG6 documentation & internal irex training documents
2. Scoping of the analysis: Which part of the value chain will we focus on?
3. Opportunities identifications: from literature, identify major opportunities that could materialize in the upcoming 5 years. Get challenged by irex experts.
4. Market player strategies: conduct interviews with experts from multiple energy suppliers to identify their current approach & compare them in a strategy matrix.

### Objectives

- Market analysis to summarize high-level impacts of MIG6
- Identification of opportunities for energy suppliers
- Create global overlook of Belgian suppliers approaches & strategies
- Identify challenges & key success factor for suppliers to stay relevant

### Preparation Material

- Atrias:
  - <https://www.atrias.be/>
- MIG6 Transition :
  - <https://irex.energy/projects/MIG6-Supplier-Implementation-Roadmap>
- VREG :
  - <https://www.vreg.be/nl/gegevensuitwisseling-tussen-marktpartijen>

**Schedule** Beginning of July -- End of August

### Supervisor

Arthur Leveau (Master in Energy Engineering from the UCLouvain promo 2016)

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